

Manor Royal News



THE OFFICIAL MAGAZINE OF THE MANOR ROYAL BUSINESS DISTRICT



Featured in this issue:

The past and future of Manor Royal
We are Welland, Evri's new home, 50 years of Elekta,
New BID Directors and our key events

Discover the future
of Manor Royal

Chairman says

This is the last issue of Manor Royal News before we launch our new Business Plan.

The Manor Royal BID, in common with all UK Business Improvement Districts, can only run for five years before having to devise a new Business Plan and ask businesses to vote again to keep it going.

The past five years when we last voted in favour of the Manor Royal BID has flown by, not helped by having been robbed of almost two years because of a global pandemic.

Not only has it been five years since the last Business Plan, but it is also coming up for 10 years since the BID was originally created in 2013. In

that time a lot has changed, and I am struck by the difference the BID has made.

I often talk about what Manor Royal was like pre-BID with companies working in isolation, an area lacking in some of the basics and no means for doing anything about it leading to a spiralling feeling of neglect. It's not like that anymore.

Thank you to everyone that took part in our survey and to those who commented on the final consultation document. We are using that feedback to inform the content of our next plan that we look forward to sharing with you at the Manor Royal Matters event in November.



See you there.
Trevor Williams, Chairman

Steve says...

"When the going gets tough, the tough get going," So says Billy Ocean.

Although he may not be the natural "go to" during difficult times, the line from his famous 1980s song is not entirely without merit. Released during a decade of huge economic volatility, high interest rates and rising inflation (Sound familiar?) by the end of the decade the UK experienced rapid economic growth.

During this period Astral Towers was built, Gatwick Airport opened its second terminal and County Oak Retail Park opened. We also started to see more offices being built as the economy shifted towards services and the area adapted.

It is overly simplistic and even glib to draw too many comparisons but we

are facing similar challenges today, albeit the causes are different. Then, as now, the foundations are good and the willingness of companies to invest in the area is a sign of longer-term commitment and confidence.

I am struck by the feeling of unity that still exists, as it did during COVID. That will help. It has already helped secure the promise of future funding to improve the area - subject to the BID being renewed - and working together opens up new opportunities like the creation of a Local Energy Community that will help with future costs, energy security and our carbon footprint.

So I think Billy Ocean had it partly right: When the going gets tough, the tough pull together.

Steve Sawyer, Executive Director



Sign up to receive the monthly eBulletin for the latest news as it happens



1926 - 2022

Queen Elizabeth

We were all deeply saddened at the passing of Her Majesty The Queen. Our thoughts and sincere condolences are with the Royal Family. We join the nation in mourning her loss.

There has been strong Royal links with Manor Royal since Queen Elizabeth opened Manor Royal Industrial Estate on the 25th January 1950.

Pictured below, as Princess, The Queen opens, and renames Crawley Factory Estate to Manor Royal. The Queen revisited Crawley, touring Manor Royal and the town on 9th June 1958.

CREDIT: West Sussex County Council Library Service
www.westsussexpast.org.uk



➤ MANOR ROYAL BID

As the Manor Royal BID approaches its 10th anniversary, we take a look back at how the business district looked back in 2013 and how it looks now.

It is hard to imagine what Manor Royal used to be like before the BID; vacancy rates were much higher, there were more empty sites and buildings, there was a lack of investment, there were signs of neglect, the maintenance was poor, security was lacking, the public realm was weak, facilities were limited, the signage was dated, satisfaction levels were low and no one had a plan for putting it right.

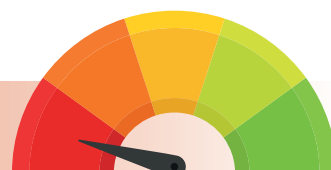
Things are different now.

Because of the Manor Royal BID we have been able to generate significant levels of new investment, act on the issues that were letting us down and build meaningful partnerships that deliver results. The place is actively managed, the businesses are better supported and by working together we have much greater influence with those who in turn influence our working lives.

☐ View details of the projects delivered at www.manorroyal.org/projects

☐ View details of the services provided at www.manorroyal.org/benefits

How we were



How we are now



A look at the future

Objective 1:

Objective 2:

Since it was created in 2013, the Manor Royal BID has made a real difference. The opportunity now is to unlock over £5 million dedicated to the continued improvement and success of Manor Royal that nobody else is going to deliver. Government rules mean that every five years businesses have to vote to keep the BID going. Only if businesses vote "YES" can the Manor Royal BID carry on.

So what does the future look like for Manor Royal?

Our vision captures a future for Manor Royal that works for businesses and staff through a shared commitment to work together where the BID provides the necessary momentum, energy and drive. That vision is:

"For Manor Royal to be widely regarded as the place where companies and people choose to be for the strength of its community and the quality of its trading and working environment."

Based on this vision the central purpose of the Manor Royal BID is to:

"Improve the trading and working environment of Manor Royal."

The Manor Royal BID does this by providing additional services, projects, events, improvements and investment exclusively for Manor Royal businesses and employees that otherwise would not happen.

Objectives

The Manor Royal BID will act on five objectives in support of our vision.

See emerging plans at

□ www.manorroyal.org/BID3

Promote and influence



Promote Manor Royal and its companies, attract new investment and represent the interests of the Business District.

The Manor Royal BID will:

- Promote Manor Royal to help attract and retain companies
- Attract additional investment to fund new projects and maximise the value of the BID levy
- Represent your views to policymakers to bring about the changes we need
- Influence economic development activities as they impact on Manor Royal
- Communicate effectively with stakeholders via public relations, marketing, events and digital channels
- Liaise with public partners, including local authorities, the Police and Gatwick Airport
- Maintain the online Manor Royal Property Directory
- Provide a dedicated point of contact for enquiries from business, staff and investors

Trade and save



Provide opportunities to bring companies together to trade with one another and to save money.

The Manor Royal BID will deliver:

- A tailored programme of exclusive and free events
- Subsidised staff travel initiatives, including easit membership
- Subsidised and free services, eg. Business Watch, Volunteering, Waste & Recycling etc.
- High quality, subsidised training programme
- Free to use dedicated Manor Royal Jobs Board
- Manor Royal News magazine produced quarterly and eBulletins produced monthly
- Free to access Business Directory
- Explore options for cheaper, greener energy generation and storage

Objective 3:

Infrastructure and facilities

Improve the physical environment, public realm and infrastructure so that Manor Royal looks good and works better.

The Manor Royal BID will:

- Roll-out new Project Pack ideas including new micropark areas, entranceway enhancements and tackling “grot spots”
- Influence and inform road, parking & transport improvements
- Deliver new facilities for staff to meet, rest and enjoy
- Lobby for even faster broadband
- Provide digital outdoor media signs managed by the BID for use by Manor Royal companies

Objective 4:

Sustain and renew

Help to make Manor Royal and its companies more sustainable and live within our means.

The Manor Royal BID will deliver:

- Collaborative energy initiatives and forums to facilitate the transition to Net Zero across Manor Royal
- Provision of signposting, guidance and support to enable Manor Royal businesses to become more sustainable
- New and enhanced green community spaces to support wellbeing, with planting and maintenance schemes that support biodiversity
- Provision of advice, support and incentives to adopt more active and sustainable travel behaviours
- Support for Manor Royal’s future skills needs through local educational outreach, training provision and promotion of green tech on Manor Royal
- Support and promote wider net-zero ambitions for the area

Objective 5:

Manage and maintain

Deliver enhanced levels of maintenance and security throughout the Business District.

The Manor Royal BID will deliver:

- Enhanced levels of additional maintenance provided by a dedicated Maintenance Team
- Dedicated Manor Royal Business Ranger security service
- Free to access security radios for vulnerable retailers
- Free to access Business Watch scheme for all
- Maintenance and extension of the area-wide security camera (ANPR & CCTV) network
- Additional winter maintenance and gritting service

We are Welland



Welland Medical has celebrated the launch of their new values, laying the foundation to support Welland's purpose, enhancing people's lives, every day.

Improvements have been made throughout the business, including making Hydehurst their home; creating an inspirational space with new colleague focused designs. In collaboration with fellow Manor Royal business Treetops,

large-scale graphics, bespoke water bottle and values leaflet were produced.

As part of the future communication development, Welland has introduced a couple of new initiatives to

improve the feedback between Senior Management and colleagues. To compliment their flagship product range, Aurum® with Manuka honey they found it fitting to name their new colleague feedback platform, 'The Hive'.

Using the motto "The hum of bees is the voice of the garden", Champions from each department, proactively seek views and feedback from colleagues to discuss in The Hive each month. Working together isn't just an important lesson for humans, it's also precisely how honeybees survive high winds. As they cluster into a hanging hive, they begin to behave like a single superorganism that can detect and respond to sheer forces in a way that would not be possible for any one individual bee".

Samantha Jackson, Managing Director said "Welland understands that a large part of our colleagues day is spent at work, so it is our aim to create a place where people feel valued, can express their creativity, inspire new ideas, and succeed. Together, We Are Welland."

- Follow their story #WeAreWelland.
- www.wellandmedical.com

Blue Planet Washing Solutions



Co-Ordination Catering, the family-run catering equipment hire business based in Manor Royal, has launched a new company.

Blue Planet Washing Solutions aims to support the circular economy by assisting the re-use of cups, drinking vessels and other catering products that may need cleaning.

Blue Planet's MD is Co-Ordination chief executive and MD Gevin White. Gevin and his family are totally committed to a sustainable future. Their aim is to clean items in an efficient, environmentally conscious, and cost-effective manner.

"The demand to do something radical about sustainability is happening now," he says. "We simply can't keep

sending disposables to landfill. Our customers are asking for us to come up with solutions, because they are being asked...what are you doing about sustainability...?"

The Covid lockdown had lost two years' worth of business for the UK event hire industry. During this quieter time, the White family took the decision to launch Blue Planet Washing Solutions.

Fellow Blue Planet co-directors are also from the White family, daughter Jenna Goode and son James White.

James explains the family's interest in cup washing. "The inspiration for starting a cup washing business in the UK began six years ago when Gevin and I and a party from the UK Event Hire Association visited Germany to see Meiko's M-iQ rack and flight washing systems and the new Cup Washing System."

Director Jenna Goode says; "Co-ordination Event Hire has grown steadily over the years; we have got through Covid, and other crises, and the company just gets stronger; quite an amazing feat. Blue Planet Washing

Solutions is carrying on the family's legacy. We feel that we can make a difference and we are very proud of that."

Blue Planet Washing Solutions allows business to either offer their cup solution to events knowing that the cup wash aspect in the background is handled efficiently to meet their customers expectation. Alternatively, they can also offer a cup and wash solution to business, thus enabling them to meet their customers expectations in addition to their own sustainability requirements and can also include logistic services, ultimately making the process easy and hassle free

- www.blueplanetws.co.uk



50 years of Elekta

Elekta - one of Manor Royal's largest companies, is celebrating its 50th anniversary.

Founded in Sweden by Laurent Leksell in 1972, Elekta was dedicated to pioneering advances in cancer care and the treatment of brain disorders from the start. Today, more than 4,700 people work for the company worldwide and over two million patients are treated with an Elekta solution every year.

An important milestone in the company's history was in 1997, when Elekta acquired the radiation therapy business from Philips and in turn, the Crawley manufacturing site.

Dee Mathieson, Managing Director of Elekta Limited, had been with the Philips radiotherapy division for nine years when Elekta acquired it. "At first, we didn't have a clear idea about what it would mean, but it soon became obvious that we were going to be an important part of this company. In those days we were manufacturing less than 70 linacs in Crawley. We now produce around 300 systems per year."

The culture of innovation has always been strong at Elekta, and many significant industry firsts have been designed and developed here in the UK, from highly advanced and precise beam shaping in form of the multi-leaf collimator, to the integration of imaging on the treatment delivery machines

- and in collaboration with Philips and our clinical partners
- we designed Elekta Unity MR-Linac, a ground breaking combination of MR-imaging and our state-of-the-art linear accelerator.

"I am thrilled to still be with Elekta and to celebrate our 50-year anniversary," continues Mathieson. "We keep looking forward and I am confident that we will continue to develop and provide more new innovations and advances in cancer care on our mission to bring hope to everyone dealing with cancer in the next 50 years."

As a leading innovator of precision radiation therapy solutions, Elekta is committed to ensuring that every patient has access to the best cancer care possible.

www.elekta.com



Clearwater People Solutions



Based in Manor Royal, Clearwater People Solutions Ltd are a IT & Business Solutions Recruitment Specialist Agency.

Established in 2004, Clearwater People Solutions Ltd is a leading provider of bespoke staffing solutions, providing experienced professional candidates to a wide range of market sectors across the Technology and Business Solutions industries.

From the Clearwater team for our Managing Director, Gayle.

"A good leader leads the people from above them. A great leader leads the people from within them."

As we move into Q3 at record company bests at Clearwater People Solutions Ltd, it is a great opportunity for us here to celebrate our Managing Director, Gayle Frost. Not only is the Company speeding ahead with our ability to place great candidates into vacancies effectively and in great time, led by her, but also she ensures Clearwater is a fun, collaborative and celebratory place to work for us. She "gets" it, she "gets" us.

Gayle is very fond of Clearwater. She joined Clearwater

in 2005 and has been here for over 15 years, joining as a 360 Recruitment Consultant building a desk from scratch covering both contract and permanent recruitment throughout the UK. Having worked hard to develop her client base she was quickly promoted and hired and managed other Consultants whilst continuing to be the most successful billing consultant in the business. She was later promoted to Sales Director followed by becoming our Managing Director in 2018. Alongside ALL of this, she juggles her very busy world outside work, training at the gym, her husband and 2 beautiful children.

Gayle shows she is so proud to be part of our professional, driven and passionate organisation daily. She has grown our culture to be unique- we truly work together as a team, take pride in our performance, candidate and client satisfaction. We genuinely enjoy working together, have an immense amount of fun in and out of work together, and care about one another's success, careers and our clients.

To find out more about working at Clearwater with us, or to find new hires for YOU, get in touch now at hr@clearwaterps.com, quoting "Gayle".

From Ali & Becki, on behalf of your Clearwater Team.

www.clearwaterps.com

SPORTS TECHNOLOGY DELIVER FULL TURNKEY SOLUTION TO THE BIRMINGHAM 2022 COMMONWEALTH GAMES

The Birmingham 2022 Commonwealth Games over the Summer had over 4,500 athletes and over a million spectators travelling from all over the world to compete in 286 sessions across 11 exciting days of live sport.

Sports Technology (ST) the 'Official Large Video Screens & Audio Services Provider' to the Games, provided a full turnkey technical solution from the design, through to delivery and operation of all LED screens, projection, audio, Sport Presentation, and the provision of major signal distribution infrastructure across the 15 competition venues supporting 19 sports and 8 paralympic sports.

ST was established in the UK in 2010 in the run up to the London 2012 Olympics as a specialist business focused on delivering AV and associated technology services to major multi-sport events. The business is now a wholly owned subsidiary of Creative Technology on Manor Royal, one of the world's leading event technology service providers and part of the NEP Worldwide Network.

Damian Rowe, Managing Director of ST commented "Over many years at numerous games, the delivery of cable systems to connect multiple functional areas within venues



has been a massive logistical challenge and an operational cost to the organisers, resulting in hundreds if not thousands of kilometres of cable and other infrastructure going to waste. The evolution of these games-wide connectivity solutions is providing real and tangible contributions to event sustainability, function, and cost."

With a long tradition in delivering opening and closing ceremonies for major sporting events, it was a huge honour for Creative Technology (CT) to be working on a major project of this type, once again in the UK.

Ross Howard, veteran of several major ceremonies including London in 2012 and CT's Project Manager for Birmingham 2022, commented "Managing a project on this scale was both a huge challenge and a great honour. The ambition and attention to detail from the creative team means we are pushing technology to the limit and constantly innovating to achieve visual perfection. It is a great experience to be working alongside so many industry leaders and showing once again that we Brits really know how to put on a show!"

📄 www.ct-group.com/uk/

Connected Crawley Charity Bike Ride

Connected Crawley is an initiative that brings together members from Gatwick Diamond Business, Freedom Works Ltd, Crawley Town Centre BID and Manor Royal BID for regular informal networking with the aim of connecting different businesses operating in different places throughout the town and our various memberships.

Members of the initiative, including our Executive Director, Steve Sawyer, took part in the Connected Crawley Charity Cycle ride, cycling from Astral Towers in Manor Royal to the Eiffel Tower in Paris in support of St Catherine's Hospice.

And the team completed the challenge!

175 miles of cycling, 7 punctures, 2 mechanical failure, 2 crashes (very low speed, more a topple) and, of course, the Eiffel Tower. Oh and a medal courtesy of Dean Clark of Greenstar Cleaners Ltd without who this wouldn't have happened.

Thanks to Keith Murray of Ryan Canter Club for supplying the support vehicle.

Congratulations to all the cyclists, including Dean Clark (Greenstar Cleaners Ltd), Dave Watmore (The Hawth Theatre), Matt King (Vail Williams), Dannie Bulman (Ryan Canter Club), Tiffany Alfred (Transvalair UK Ltd), Jon Trigg (Freedom Works Ltd)

📄 <https://www.justgiving.com/fundraising/connected-crawley>





Parcel delivery firm Evri, formerly known as Hermes UK, is celebrating the opening of its new Manor Royal depot by donating £2,000 to St Catherine's Hospice.

Emma Peadon from St Catherine's received the donation from depot manager Stephen Byrnes, at the opening of the new depot.

Evri said the new 81,671sq ft distribution depot, which is located in the heart of Manor Royal, will double parcel handling capacity in the area to support local demand.

Emma Peadon from the Crawley hospice welcomed the donation: "The pandemic has meant many of our fundraising events and activities haven't gone ahead in the last two years, so we're facing a severe shortfall in our funding".

"We are extremely grateful to business like Evri whose support helps ensure that we can continue to provide expert hospice care and ensure we're there for local people when life comes full circle."

Stephen Byrnes from Evri said: "We're incredibly excited to be opening our new facility, where we'll be able to handle

200,000 parcels each day, double our previous capacity."

"We take our ESG responsibilities very seriously and the depot comes complete with EV charging to support our electric vehicle ParcelShop fleet, LED lighting on sensors throughout, rainwater harvesting, low carbon heating, solar panels and is built to BREEAM 'Excellent' certified specifications."

"We have also been able to show our support for the local community from day one and make a donation to this fantastic charity."

www.evri.com



The biggest privately owned boutique gym in Crawley rebrands



A Crawley gym, specialising in small group coaching and semi-private personal training, has rebranded to its original name. Route 1 Fitness has been a staple gym of the Manor Royal Business District for 9 years, and having previously been affiliated with global fitness company, OPEX, the gym has gone back to its original name in an attempt to create its own identity.

The biggest privately owned boutique gym in Crawley and originally established in 2013 for many years, Glen's gym has been on a journey from a Functional Fitness affiliate, to individual coaching through OPEX Gatwick, to return to their routes. As the gym grew, its beliefs evolved and changed around the

'best' version of fitness - and this is where they've got to now! Their small group coaching (max 10 people) and semi-private personal training (max 4 people), as well as individually tailored fitness and nutrition plans, make the experience at Route 1 Fitness that much more personalised and effective.

Glen, owner of the gym, said about the relaunch: "Our gym is different - it sounds cliché, but it really is. We work with you, we coach you, we teach you about nutrition. The level of support is important to our ethos and to ensure that we're helping people change their lifestyles rather than a quick fix! We're also all parents; apart from Neil (who's a dog dad) and we're all highly qualified, and here to tailor something to suit you, whether that's around kids, around holidays, around business lunches out and about. We want to show that nutrition and fitness are accessible to everyone and with our level of support, you can achieve your goals, and make some friends whilst doing it!"

Want to give the gym a go yourself? Give it a go with a 28 day discounted trial - call the Route 1 Fitness team on 07939 550 194, drop them a WhatsApp, or email

team@route1.fitness

New home for Quantum

Quantum Electrical Distribution has moved to a brand new home on Manor Royal.

Quantum Electrical Distribution was founded in 2018 by Managing Director, Tony Jenner. The business was born from the vision of a team of highly qualified and experienced people from within the electrical wholesaler industry who set out to create an electrical wholesaler with the primary goal to offer the highest levels of service to our customers using the combined 100 years of experience and knowledge gained from within the industry.

Since opening in 2018, Quantum has exceeded original sales projections and has become a multi-million-pound turnover business with a strong presence within the electrical wholesale industry.

In 2020 Quantum successfully became a proud member of the AWEBB buying

group, giving further strength to our overall buying power, UK coverage via Electracentre, and comprehensive stock availability.

With strengths from within the Aviation, Renewable Energy, Industrial, Commercial, Residential, and Telecommunication sectors, the team aim to exceed their customer expectations on every occasion and level.

The entire team at Quantum understands the importance of standing out from the crowd and provide customers with the highest level of service, unique facilities including 24 hour capabilities, being competitive on price, and adapting in an ever changing market and world by continuously being innovational and never complacent.

The brand new Quantum House on Fleming Way provides a central hub for all your electrical needs.



- Now hold in excess of 1.5 million pounds of stock and the delivery fleet will extended to an 8 vehicle fleet.
- Deliveries to London, South Coast and the surrounding areas from 6am daily with multiple delivery slots available every day!
- You can also benefit from Airside Gatwick service, 24 hour emergency services, rapid response EV fleet and much more.

Visit them to see the new face of electrical wholesale!

📄 <https://quantum-electrical.com/>

Redrow Southern debuts a better way to work with first look at new divisional office

Redrow are thrilled to announce the opening of their Southern office in Manor Royal, expanding their reach to Surrey and Sussex.

At maturity, the division aims to build 600 homes annually to meet the demand for properties in London's commuter belt and have recruited an ambitious and dynamic team to lead on this next phase of growth for the business.

To achieve a better way to live for customers, Redrow have the very best space to work and develop so the new base in Manor Royal will provide a creative and dynamic environment for colleagues to thrive.

The new office encourages flexibility and as well as a community feel. With a bespoke break out space alongside private meeting rooms, the office allows colleagues to both collaborate and work privately, whilst the fresh interior design is intended to stimulate and nurture creativity.

Managing Director, Rod Martin highlights the importance of creating spaces where people can thrive, commenting: "It was important to us that the design of our new office aligned with the principles by which we design and build our homes."

"Community, space and sustainability are now so important to our homebuyers and each of these has been reflected in the design - from a collaborative breakout 'hub' to the use of hanging plants and greenery to improve wellness.

"We have created a dynamic team, and our new base in Crawley reflects the great working environment that we know will continue to attract and retain top talent to the division as we tap into the growing market in the area. We're excited to get started!"

📄 <https://apply.redrowcareers.co.uk/vacancies/>



New Manor Royal BID Directors

We are delighted to welcome two new directors to the board of the Manor Royal BID. Patrick Heath-Lay and Councillor Atif Nawaz.

The Board provides strategic oversight of the BID. It is responsible for finance and governance. It is made up of up to nine people, of which BID members must make up at least half. The Board meets quarterly.

The Board is supported by a Management Group that provides advice and scrutiny on operational matters and oversight of new and existing projects. The Board and Management Group are made up of Manor Royal business representatives and is supported by individuals from partner organisations like Crawley Borough Council, West Sussex County Council and the Coast to Capital Local Enterprise Partnership.

Patrick Heath-Lay - Chief Executive Officer B&CE



Patrick took over as Chief Executive Officer for B&CE in October 2012. He joined the organisation in 1985 and since then has brought a wealth of experience to a range of financial and customer-focused roles within the company.

He has been instrumental in driving the business forward, including the launch of The People's Pension, and in shaping the group's strategy as a whole. Patrick sits on the Board of Directors for B&CE Insurance Ltd and B&CE Financial Services Ltd.

Councillor Atif Nawaz - Cabinet Member for Planning and Economic Development Crawley Borough Council



Atif is employed by a nationally recognised company in the town and he also owns a successful local small business. He was elected to Crawley Borough Council in May 2021 and became a cabinet member in May this year. His

portfolio - Planning and Economic Development - includes responsibility for economic development, the Council's regeneration programmes and its planning policies and functions, fostering relationships with local stakeholders and local business forums and liaison on highways and transport issues.

On becoming a director of the Manor Royal BID he says; "The Manor Royal BID has transformed the business district since 2013. Steve Sawyer and his team work tirelessly to improve the business environment of Manor Royal, working with local authorities, the local enterprise partnership and attracting additional investment from national government and agencies for infrastructure and services that benefit every company in the business district. I am delighted to join partners and business representatives on the board and look forward to helping Manor Royal in any way"

Find a Manor Royal Property

Looking for a new home? Want to find out what properties are available in Manor Royal? Our Property Search takes live feeds from key commercial agents to provide you with up to date property information in one place, making it easy to find your perfect office, warehouse or workshop.

[www.manorroyal.org/
property-search/](http://www.manorroyal.org/property-search/)

Find a Manor Royal Business

If you want to find a Manor Royal company or supplier, try the Manor Royal BID Business Directory. It's free to get listed and you can find out what offers are available from your neighbours. If you're looking for something, why not keep it local-local?

[www.manorroyal.org/
business-directory/](http://www.manorroyal.org/business-directory/)

Manor Royal Charity Zumba



On Wednesday 22nd June, over 50 people took part in the Manor Royal BID Charity Zumba event at Elekta's flagship Cornerstone building.

Led by Zumba with James, participants Zumba'd for 2 hours with all proceeds divided between St Catherine's Hospice and Rocking Horse children's charity.



Manor Royal Charity Six-a-Side Football



Manor Royal BID held its annual friendly 6-a-side football tournament on 15th June. Organised in partnership with Everyone Active and Crawley Town FC Community Foundation exclusively for Manor Royal businesses.

16 teams from across Manor Royal competed in the competition that has been running since 2013.

This year all proceeds went to charity, with Comply Sense narrowly edging Lumpini 1-0 in the final.

View Manor Royal events at

www.manorroyal.org/events



WINNERS - Comply Sense



RUNNERS UP - Lumpini

GLP UK support for Manor Royal companies

GLP UK, the developers of the new G-Hub facility in Manor Royal, has made funding available for a limited number of FREE water efficiency audits for commercial buildings in the Business District.

Undertaken by expert analysts, the water audits will provide a full appraisal of the current water efficiency status of your building and recommend specific improvements to reduce water consumption, improve efficiency and ultimately provide cost savings.

GLP would fund both the audit and the improvements.

If this is of interest or if you would like to find out further information, please contact Stephen Rose (stephen.rose@quod.com) or Hannah Swainston (hannah.swainston@quod.com) who are acting on behalf of GLP



Vent-Axia - double award nominee

Leading ventilation manufacturer Vent-Axia is delighted to announce that two of its products have been shortlisted in the prestigious H&V News Awards 2022. The Vent-Axia Lo-Carbon Multivent MEV range made with recycled plastic and the Lo-Carbon NBR dMEV C have both been shortlisted in the Domestic Ventilation Product of the Year category. Being named as a double finalist once again cements Vent-Axia's position as the leader in low carbon ventilation.



www.vent-axia.com

Kelly's Beauty Box - new treatment

Kelly's Beauty Box are pleased to announce the launch of their new treatment, Laser Hair Removal.

The premium beauty salon located at Basepoint Business Centre, Metcalf Way have invested in a new state of the art laser hair removal machine to launch their treatment. One of the ever growing beauty treatments at the moment is laser hair removal which is permanent.

www.kellys-beautybox.com



Espresso Solutions - London Marathon

Ryan & Kate are running the London Marathon on Sunday 2nd October 2022

For their 10-year anniversary, Espresso Solutions are committing to raising £10,000 for Orbis in 2022. They're supporting their work to help protect people in the Sidama region of Ethiopia from blinding trachoma. Trachoma is an infectious eye disease and one of the leading causes of blindness globally.

www.justgiving.com/fundraising/ryan-es-london-marathon



Invest to Grow

Following hot on the heels of Phase 1, the next phase of the Crawley Growth Programme is now underway.

A multi-million pounds programme involving West Sussex County Council, Crawley Borough Council, Coast to Capital LEP, Metrobus, Manor Royal BID and others is delivering significant improvements to the surrounding infrastructure.

Having already completed improvements to Gateway 2 (by Thales), new crossing points, walking and cycling upgrades, junction and signal changes and traffic calming measures to Metcalf Way - this next phase will concentrate on the roundabout at Manor Royal road and Gatwick Road (referred to as Gateway 1).

For details of the Crawley Growth Programme, including a fly-through of the entire scheme, visit

📄 www.manorroyal.org/cgp



Wild (life) Team building

B&CE are one of a number of companies taking advantage of the opportunity to participate in conservation-based volunteering at Crawter's Brook, thanks to the partnership between Manor Royal BID and the Sussex Wildlife Trust.

Not only is this a healthy way to get outdoors with your team-mates, it also helps to reclaim and maintain an important greenspace in Manor Royal for the enjoyment of people and, importantly, the local wildlife.

In the past year about 40 people from a variety of business clocked up 180 hours of volunteering carrying out a range of task including: removing Himalayan Balsam, litter picking, managing willow and flood plain vegetation, building a boardwalk and clearing ditches.

It's free to get involved, so why not grab some colleagues, pull on your boots and book in a volunteer day at Crawter's Brook.

📄 www.manorroyal.org/benefits



Inspirational carbon-cutting stories on Manor Royal

West Sussex enterprises are leading the way with carbon-cutting initiatives – and have now told their inspirational stories on camera to help other businesses.

The County Council, in collaboration with all seven district and borough councils in West Sussex, has produced the Low Carbon Business video series so business leaders can hear from other Micro, Small and Medium-sized Enterprises (MSMEs) about their carbon-reduction journeys.

The films feature businesses from across a wide range of sectors including tourism, agriculture, transport and logistics, retail, wholesale, construction and manufacturing including Laker Builders Merchant on Manor Royal. Construction is arguably one of the most difficult sectors to decarbonise. Laker have completed a series Scope 1 emission upgrade to their business and are working hard to make low-carbon products a default choice for their customers.

This is a story about a business that has decided to take sensible, incremental steps to make a big difference and

influence the construction supply chain and trade for the better.

The series of films also feature our own Steve Sawyer, Executive Director of the Manor Royal BID. Steve outlines the vision for Manor Royal as a sustainable place to do business. Through harnessing the power of collaboration, the business community is becoming less carbon intensive. With plans for a secure, sustainable and locally generated energy supply and areas for nature, the objective is to reduce the carbon footprint and help reduce costs for businesses.

To view the films, search 'WSCC Video' on YouTube

Businesses can find out about local and national support available to move towards net zero by visiting:

www.westsussex.gov.uk/greenbusiness

Find out about the Manor Royal Energy project at:

www.manorroyal.org/energy



Manor Royal Offers

Anyone who works on Manor Royal BID can enjoy savings and discounts from other business district businesses. Like 10% off Bicycle clothing, parts, accessories and servicing at Balfes Bikes to 10% off retail prices at Laker Builder Merchants.

www.manorroyal.org/offers

From the Manor – Julie Kapsalis

The Crawley Observer is running a regular feature in print and online called 'From The Manor' featuring news and stories from companies large and small on Manor Royal.

If you would like to feature in 'From the Manor' email steve@manorroyal.org

This article is from Julie Kapsalis, Chair of Coast to Capital Local Enterprise Partnership (LEP)



Investing in innovation and boosting economies

Having worked in the Coast to Capital region for almost 20 years now, it is remarkable how much our surroundings have changed. Forward-thinking companies like Thales UK, Siemens, and Elektro proudly call Manor Royal 'home' contributing to

our diverse place and our talented emerging workforce.

As Chair of Coast to Capital LEP, I see first-hand the fantastic work that is accomplished across our region. We have a number of extraordinary businesses that have shown marked resilience over the last two years, and we have a large pool of talent thanks to education and skills partners, ready to enter tomorrow's workforce.

With the green light for Crawley's Innovation Centre given earlier this year, I am looking forward to seeing what this much-needed economic and technological boost can bring to place Crawley firmly on the map for innovation. At the LEP, we have approved £8.4million of funding from the government's "Getting Building Fund" to enable the centre's design, build and launch in the Manor Royal Business District by the end of 2023. The project has also secured £2.5 million from the Crawley Towns Fund programme to invest in the operational establishment of the centre.

The project is a major priority in Crawley's Economic Recovery Plan 2022-2037 and it is also closely aligned with Coast to Capital's plan to Build Back Smarter, Stronger and Greener.

In the first instance the aim is for the centre to help create over 200 new jobs and directly benefit up to 40 local businesses. In the longer term, the aim is to help attract significant new manufacturing business investment into Crawley, including at new industrial space in the Manor Royal.



Located in the former Travel House building in the heart of the Manor Royal Business District, the centre will be a major technological innovation asset to support Crawley's existing advanced engineering businesses in Manor Royal and to enable growth in new and emerging business sectors such as clean energy and quantum technologies. It will provide vital "grow-on" space which will enable hi-tech small businesses (SMEs) to "scale up", prototype and demonstrate new technologies in clean energy, quantum tech and transportation tech.

The centre will help boost innovation and research and development output in Crawley and the Gatwick Diamond as well as unlock manufacturing jobs and attract business investment.

This really is a once-in-a-lifetime opportunity to attract more high value businesses into the area and cement our status as a leading part of the country driving innovation and trade. What's more, the innovation centre will be actively engaging with the new Institute of Technology for the region - working with Chichester College Group (including Crawley College), Nescot and the Universities of Brighton and Sussex on opportunities for local workforce tech apprenticeships and skills, SME research and development and business support, and for the centre to accommodate hi-tech academic "spin out" enterprises.

Having worked in the regional education sector for more than 10 years, I speak with confidence when I say how collaborative approaches like this can benefit our local students and communities. We know that there is a skills gap in our region and it is vital that we address this to ensure that businesses thrive, continue to innovate and contribute to the success of our economy.

To keep up-to-date with all the latest news about Crawley's Innovation Centre, follow Coast to Capital LEP on Twitter, I can't wait to welcome you when it opens!

Find out about the Coast to Capital LEP at

📄 www.coast2capital.org.uk

➤ DIGITAL SIGNS

The Manor Royal BID has digital advertising screens at key locations around the Business District to help businesses promote and to convey important messages to companies, visitors and employees.

Usually the preserve of big brands with big budgets, the Manor Royal Digital Screens make getting noticed affordable.

As well as simultaneous advertising on all four double-sided digital screens, as part of the package you also get exposure on our website, via social media, in the eBulletin and in the Manor Royal News magazine.

□ www.manorroyal.org/digitalsigns



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➤ Dates for your diary

Discover more on the Manor Royal BID website www.manorroyal.org

The Manor Royal BID has 2 key events coming soon - free for any Manor Royal businesses to attend.

Manor Royal Career Fair

Thursday 20 October 2022

This is a free event for Manor Royal employers to showcase the diversity of careers and jobs available in the Business District.

The event is being delivered by Manor Royal BID working in partnership with the Crawley Job Centre, supported by LoveLocalJobs.com, Crawley College and Employ Crawley.

This is an excellent opportunity to promote the opportunities available, to engage with active job seekers, fill live vacancies and encourage local people to find their future - with you - on Manor Royal. Stands are FREE but limited to 30 employers.

📄 www.manorroyal.org/events



Manor Royal Matters

Thursday 10 November 2022

Manor Royal Matters Includes our Annual Review and BID3 Business Plan (2023-28) reveal.

Bringing together businesses, stakeholders and supporters of Manor Royal this event will review the progress made in the past year, how the area is changing and - importantly - discuss the future of the area and the Manor Royal BID.

📄 www.manorroyal.org/events



Be part of it!

KEEP IN TOUCH

Got something to share or promote?
Email chris@manorroyal.org
Discover more about the Manor Royal Business Improvement District:
www.manorroyal.org

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 Manor Royal BID

Unit 38, Basepoint Business Centre, Metcalf Way, Manor Royal Business District, Crawley RH11 7XX Tel: 01293 813 866

NEW MANOR ROYAL TRAINING

The Manor Royal New Training Programme is out now!
We've a host of heavily subsidised training available for you. We've a wide range of in person or online courses for you to book, see the full listing on our website - www.manorroyal.org/training

CALL FOR NEXT ISSUE:

If your business has a great story to appear in our next edition of the Manor Royal News, maybe a member of staff who deserves recognition, or a team that has gone above and beyond, email info@manorroyal.org